

**COMMISSION MEETING**  
**December 4, 2018 – 5:00-7:30pm**  
**601 Texas Street, Conference Room B, Fairfield, CA 94533**

**I. Closed Session**

Real Property Negotiations: Property APN: 0055-160-560, 400 Mare Island Way., Vallejo; Negotiating Party: Steve Brettell; Under negotiation: price and terms  
*Michele Harris, Executive Director; Megan Richards, Deputy Director; Bernadette Curry, Deputy County Counsel*

**REPORT OF ACTION IN CLOSED SESSION (IF APPLICABLE)**

**CALL TO ORDER / SALUTE TO THE FLAG**

**II. Public Comment**

*This is the opportunity for members of the public to address the Commission on matters not listed on the Agenda that are otherwise within the subject matter jurisdiction of the Commission. Please submit a Speaker Card and limit your comments to 3 minutes.*

**Information**

**III. Consent Calendar** (5 min)

- A. Approve the December 4, 2018 Commission Meeting Agenda
- B. Approve the October 2, 2018 Commission Meeting Minutes

**Action**

**IV. Election of the 2019 First 5 Solano Commission Officers** (5 min)

Consider approval of the recommendation from the Nominating Committee to reappoint Erin Hannigan as 2019 Chair and Gerald Huber as 2019 Vice-Chair of the First 5 Solano Commission  
*Commissioners Dan Ayala and Jennifer Barton*

**Action**

**V. Triple P Parent Education** (60 min)

Receive a presentation on the Triple P Parent Education Program  
*Gene Ibe, Program Manager; Randy Ahn, Triple P America*

**Information/  
Discussion**

**VI. Committee Reports** (60 min)

- A. Program and Community Engagement Committee (Commissioner Ayala)
  - 1. No Meeting

**Action**

- B. Systems and Policy Committee (Commissioner Huber)

Consider an allocation of up to \$40,000 in FY2018/19 to Solano County Health and Social Services Public Health Division for dental services (*Source of Funds 2018-2023 Program Investment Plan, Unallocated Funds*)  
*Juanita Morales, Program Manager*

- 1. Consider redirecting \$100,000 annually in the 2018-2023 Program Investment Plan from well child check-up utilization to developmental screenings  
*Megan Richards, Deputy Director*

2. Consider an allocation of up to \$120,000 to Fighting Back Partnership to continue family support services in Vallejo for the period January-December 2019 (*Source of Funds 2018-2023 Program Investment Plan, Family Support Funds*)  
*Gene Ibe, Program Manager*

3. Receive an update on Foundation Giving in Solano County and the Bay Area  
*Lorraine Fernandez, Program Manager; Lisa Niclai, Applied Survey Research*

**VII. Executive Director's Report** (10 min)

*Michele Harris, Executive Director*

Information

**VIII. Commissioner Remarks** (5 min)

Information

**IX. Future Agenda Items, Meeting Time/Date/Location** (5 min)

Information

The next Commission meeting will be held on January 8, 2019 at 5:30PM at 601 Texas Street, Conference Room B, Fairfield. Future agenda items include: Committee Reports

## ADJOURN

**Vision:** All Solano County children are loved, healthy, confident, eager to learn, and nurtured by their families, caregivers and communities. **Mission:** First 5 Solano Children and Families Commission is a leader that fosters and sustains effective programs and partnerships with the community to promote, support and improve the lives of young children, their families and their communities.

The First 5 Solano Children and Families Commission does not discriminate against persons with disabilities. If you require a disability-related modification or accommodation in order to participate in the meeting, please call (707) 784.1332 at least 24 hours in advance of the meeting to make arrangements. Non-confidential materials related to an item on this Agenda submitted to the Commission are available for public inspection at the First 5 Solano business office, 601 Texas Street, Suite 210, Fairfield, CA during normal business hours.

**First 5 Solano Children and Families Commission  
Commission Meeting**

October 2, 2018, 5:30 PM – 7:30 PM  
601 Texas Street, Fairfield, CA

**Minutes**

Commissioners present: Jerry Huber, Dan Ayala, Jennifer Barton, Aaron Crutison, Estrella-Henderson, Nicole Neff (Arrived 5:36PM), Lenisha Anderson (arrived 6:00PM)

First 5 Solano Staff present: Michele Harris, Megan Richards, Gene Ibe, Lorraine Fernandez, Juanita Morales, Andrew Boatright

Members of the public present: Kinnaly Soukhaseum (Varinek, Trine, Day & Co), Lisa Niclai (Applied Survey Research), Christina Branom (Applied Survey Research), Juan Cisneros (Child Start Inc.), Karen Clemmer (ACEs Connection)

Vice-Chair Huber called the meeting to order at 5:31PM

**I. Public Comment**

**II. Consent Calendar**

A. Approve the October 2, 2018 Commission Meeting Agenda.

***Motion: Approve the Commission Meeting Agenda for October 2, 2018.***

**Moved by Commissioner Crutison; Seconded by Commissioner Barton  
Approved 5-0-0**

**Yea: Commissioners Ayala, Barton, Crutison, Estrella-Henderson, Huber**

**Nay: None**

**Abstain: None**

B. Approve August 14, 2018 Commission Meeting Minutes

***Motion: Approve the Commission Meeting Minutes for August 14, 2018***

**Moved by Commissioner Crutison; Seconded by Commissioner Barton  
Approved 5-0-0**

**Yea: Commissioners Ayala, Barton, Crutison, Estrella-Henderson, Huber**

**Nay: None**

**Abstain: None**

C. Approve the 2019 Commission Meeting Schedule

***Motion: Approve the 2019 Commission Meeting Schedule***

**Moved by Commissioner Crutison; Seconded by Commissioner Barton**

**Approved 5-0-0**

**Yea: Commissioners Ayala, Barton, Crutison, Estrella-Henderson, Huber**

**Nay: None**

**Abstain: None**

### **III. Chair Appoints Nominating Committee for 2019 Officers**

Vice-Chair Huber appointed Commissioners Ayala and Barton

### **IV. Public Hearing: First 5 Solano FY2017/18 Annual Audit**

Public comments: none

Kinnaly Soukhaseum presented the annual audit for First 5 Solano.

***Motion: Receive First 5 Solano FY2017/18 Annual Audit***

**Moved by Commissioner Estrella-Henderson; Seconded by Commissioner Crutison**

**Approved 5-0-0**

**Yea: Commissioners Ayala, Barton, Crutison, Estrella-Henderson, Huber**

**Nay: None**

**Abstain: None**

### **V. Public Hearing: First 5 Solano FY2017/18 Annual Report**

Public comments: none

Juanita Morales presented the First 5 Solano Annual Report. Lisa Niclai presented a 2-year synopsis regarding the systems change result areas in First 5 Solano's Strategic Plan.

Commissioner Estrella-Henderson asked if Help Me Grow has data on long-term impacts to specific families who received services has been gathered in longitudinal studies. Ms. Harris noted that there are Help Me Grows that have existed for long enough, which are close in size to Solano County, to have longitudinal studies which staff can research.

Commissioner Huber welcomed Commissioner Lenesha Anderson to the First 5 Solano Children & Families Commission and asked commissioners to introduce themselves, including their roles in the community.

***Motion: Approve the First 5 Solano FY2017/18 Annual Report***

**Moved by Commissioner Barton; Seconded by Commissioner Ayala**

**Approved 7-0-0**

**Yea: Commissioners Anderson, Ayala, Barton, Crutison, Estrella-Henderson, Huber, Neff**

**Nay: None**

**Abstain: None**

**VI. Community Indicator and Strategic Plan Review**

**A. Receive an update on Community Indicators**

Christina Branom presented the Community Indicator Review which included a review of the 4 Priority Areas; data included trends over time for children in Solano County.

Commissioner Estrella-Henderson asked why there is a disparity of well-child visits even though the insurance enrollment is so high. Commissioner Huber noted that transportation, lack of education and awareness of services available to those insured, and Healthcare Effectiveness Data and Information Set (HEDIS) scores not including well-child checks all lead to the disparity noted in the Community Indicator Review. Ms. Harris clarified that HEDIS scores incentivize healthcare providers to follow-up on specific types of services; without money being associated well-child checks, providers may not emphasize efforts in this area.

Commissioner Crutison commented that investment in children at individual levels, including encouragement, support, and mentorship is imperative for success, noting that he is an example of a student on free-and-reduced lunch that was pushed by his teachers toward a successful path that would not have existed without that adult presence.

**B. Review the Commission's 2016 Strategic Plan Update**

The commission reviewed their strategic plan with no changes.

**VII. Committee Reports**

**C. Program and Community Engagement**

No Meeting

**D. Systems and Policy Committee**

1. Receive a presentation and provide input on the Solano County Resilience Plan

Juan Cisneros presented Solano County Resilience Plan planning through efforts from Solano Kids Thrive (SKT) and ACEs connection. Karen Clemmer provided an overview of ACEs and resilience.

Commission roundtable discussion and suggestions related to the focus of the Resilience Plan included: informing and involving clergy members in the community to increase awareness (Crutison), package a description of the origins and continuation of homelessness tied in with ACEs to present to legislators including district directors as a starting place (Barton), ACEs information integration in school systems to support children who have experienced ACEs (Anderson), cultural competency and cross agency/system cooperation/collaboration in sharing ACEs information (Estrella-Henderson), potentially holding screenings of ACEs film at theatres with an emphasis for children with special needs (Neff), focusing on youth entering the criminal justice system (Huber).

Ms. Richards noted that the ACEs film screened by First 5 Solano and some of its grantees can be purchased for any other core groups who want to host screenings.

2. Receive an update on Foundation Giving in Solano County and the Bay Area

Tabled until December 4, 2018 meeting.

3. Consider approval to update three policies to reflect the transition to one Policy and Oversight Committee

Ms. Richards noted the changes replaced the references to old committee names with the new single committee name.

***Motion: Approve to update three policies to reflect the transition to one Policy and Oversight Committee***

**Moved by Commissioner Estrella-Henderson; Seconded by Commissioner Ayala  
Approved 6-0-1**

**Yea: Commissioners Ayala, Barton, Estrella-Henderson, Hannigan, Huber,  
Neff**

**Nay: None**

**Abstain: Anderson**

4. Consider reaffirming the Commission's policy on Non-Discrimination

***Motion: Reaffirm the Commission's policy on Non-Discrimination***

**Moved by Commissioner Crutison; Seconded by Commissioner Ayala  
Approved 7-0-0**

**Yea: Commissioners Anderson, Ayala, Barton, Estrella-Henderson, Hannigan,  
Huber, Neff**

**Nay: None**

**Abstain: None**

**VIII. Executive Director's Report**

No additions to written report.

**IX. Commissioner Remarks**

Commissioner Ayala congratulated Commissioner Estrella-Henderson on her woman of the year award.

**X. Future Agenda Items**

Note that the Commission Retreat for Saturday, October 20, 2018 has been CANCELLED.

Ms. Harris noted that a special meeting is likely to occur before the next scheduled commission meeting to address the First 5 Center site negotiations.

The next Commission meeting is scheduled for December 4, 2018 at 5:30 PM at 601 Texas Street, Conference Room B, Fairfield. Future agenda items include: Committee Reports

**Adjourn**

Vice-Chair Huber adjourned the meeting at 7:37 PM.

Andrew Boatright, Office Assistant III

Approved:







IT'S ALL ABOUT THE KIDS

**DATE:** November 28, 2018  
**TO:** First 5 Solano Children and Families Commission  
**FROM:** Commissioners Dan Ayala and Jennifer Barton, Nominating Committee  
**SUBJ:** Recommendations of Nominations for 2019 First 5 Solano Commission Officers

**MOTION:** Consider approval of the recommendation from the Nominating Committee to reappoint both Erin Hannigan as 2019 Chair and Jerry Huber as 2019 Vice-Chair of the First 5 Solano Commission

Each October, 2-3 Commissioner volunteers comprise an ad hoc Nominating Committee to bring forward a recommended slate of officers for the upcoming year. At the December meeting, the First 5 Solano Commission elects its officers (Chair and Vice-Chair) as per its Bylaws.

The Nominating Committee recommends reappointments of Erin Hannigan as 2019 Chair and Jerry Huber as 2019 Vice-Chair. Officers serve a term of one calendar year, beginning with the January Commission meeting.





IT'S ALL ABOUT THE KIDS

**DATE:** November 28, 2018  
**TO:** First 5 Solano Children and Families Commission  
**FROM:** Gene Ibe, Program Manager  
**SUBJ:** Triple P Parent Education Presentation

As part of the Commission's 2018-2023 Program Investment Plan, First 5 Solano is implementing the Triple P Positive Parenting Program under the priority areas of Health & Well-Being and Family Support & Parent Education. The Triple P Parenting education model is an evidence-based model which has been proven to improve outcomes for families in the areas of child behavior, parental mental health, and positive parenting practices.


Beginning in July 2018, Triple P America provided training for practitioners to deliver Levels 2-4. By mid-October, all trainings were completed and a total of 32 practitioners were accredited to provide services throughout Solano.


At its August 2018 meeting, Commissioners requested more information about the principles and strategies that are being taught and how they lead to positive outcomes. Triple P America will be presenting an overview of the interventions that are being used in Solano and the theory behind the framework for the positive parenting model.

Attachment A: Triple P America presentation

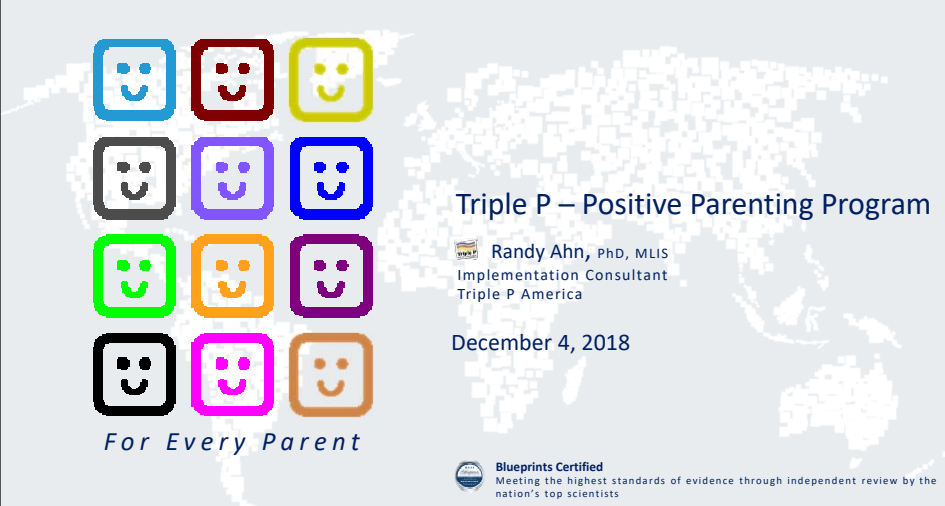


### TRIPLE P PROGRAM OVERVIEW







*For Every Parent*




## Triple P – Positive Parenting Program

 Randy Ahn, PhD, MLIS  
 Implementation Consultant  
 Triple P America

December 4, 2018



**Blueprints Certified**  
Meeting the highest standards of evidence through independent review by the nation's top scientists




## What is Triple P?

An evidence-based **population approach** for improving parenting practices and children’s social and emotional well-being.

Tiered interventions enable different service delivery providers to offer the program and gives families options in receiving parenting information.

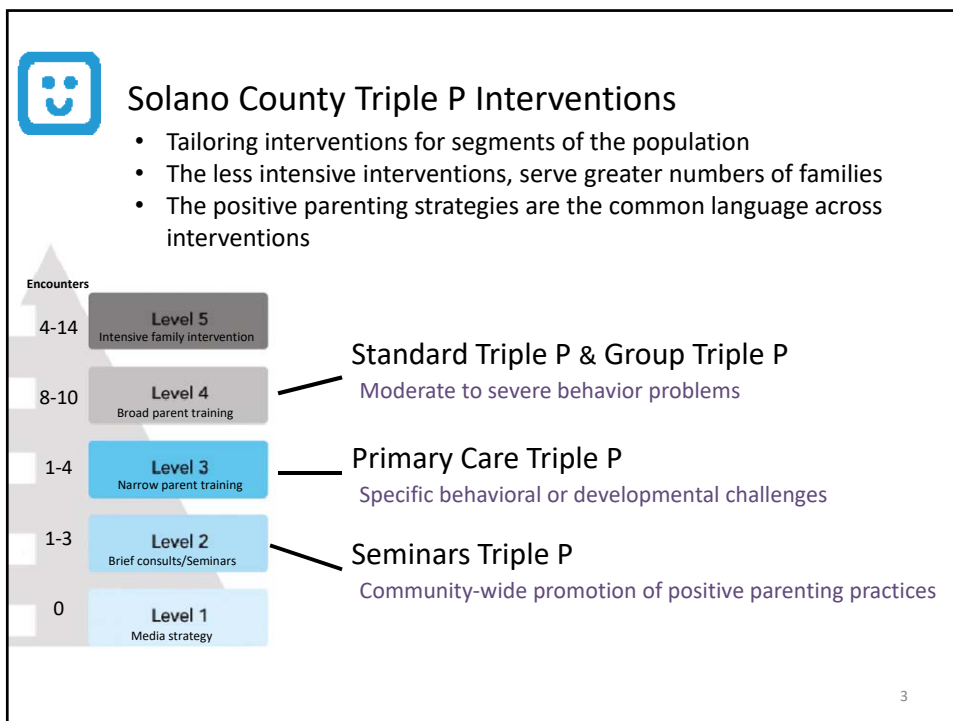
Intervention Intensity



Encounters	Level	Description
4-14	<b>Level 5</b> Intensive family intervention	Improves parent anger management, coping with stress, co-parenting; reduces child obesity, behavior problems
8-10	<b>Level 4</b> Broad parent training	Improves parent-child relationships, encourages and teaches positive behaviors, manages misbehavior
1-4	<b>Level 3</b> Narrow parent training	Improves ways of handling common behavior problems and developmental challenges
1-3	<b>Level 2</b> Brief consults/Seminars	Brief consults for discrete problems, seminars for raising resilient kids and conveying positive parenting strategies
0	<b>Level 1</b> Media strategy	Outreach and media strategy for de-stigmatizing parent education and facilitating referrals


Population Reach →

2



### Level 2 – Selected Seminars

- Selected seminars involve 90 minute seminars for large groups of parents.
- A ‘light touch’ intervention to provide brief help for parents who are coping well but have one or two concerns with their child’s behavior.
- Seminar Series Tip Sheets used in conjunction with presentation
- From the 2014 meta-analysis, it became clear that Seminars are not only for outreach purposes only.
- Important considerations:
  - Networking with potential seminar sites
  - Working out child care details and logistics
  - Scheduling when it is convenient for parents
  - Ancillary needs (food, transportation)



Seminars are only limited by the size of your venue!  
The record is about 700 attendees!

4

## Seminars Topics

### WHAT IS COVERED IN SESSIONS WITH PARENTS?

#### Seminar 1: Positive parenting

Practitioners introduce parents to the five key principles of positive parenting that form the basis of Triple P. These principles are:

- Ensuring a safe engaging environment.
- Creating a positive learning environment.
- Using assertive discipline.
- Having reasonable expectations.
- Looking after yourself as a parent.

#### Seminar 2: Raising confident, competent children

In this seminar, parents are introduced to six core building blocks for children to become confident and successful at school and beyond. These competencies are:

- Showing respect to others.
- Being considerate.
- Having good communication and social skills.
- Having healthy self-esteem.
- Being a good problem solver.
- Becoming independent.

- Topics build upon each other.
- Clinical trial data indicate that dosage matters
- 1 is good; 3 is best

5

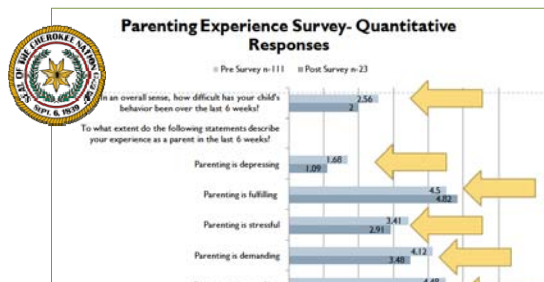
## Seminars Topics

#### Seminar 3: Raising resilient children

Parents are introduced to six core building blocks for children to manage their feelings and become resilient in dealing with life stress. These competencies are:

- Recognising and accepting feelings.
- Expressing feelings appropriately.
- Building a positive outlook.
- Developing coping skills.
- Dealing with negative feelings.
- Dealing with stressful life events.

- Client satisfaction survey and attendance figures are common outcomes
- It is permissible to add other pre-post intervention measures if its not too onerous for parents.



6

## Level 3 – Primary Care Triple P

- Brief, flexible parent consultation targeting children with mild to moderate behavioral difficulties
- Typically provided to parents in 1-4 sessions (15-30 minutes in duration)
- Includes active skills training for parents
- May involve face-to-face or telephone contact with a practitioner
- Primary Care Triple P can be delivered in settings where parents commonly receive a range of services (e.g. medical settings, child care centers, schools, family resource centers)



7

## How Practitioners Use Tip Sheets Anatomy of a Tip Sheet

**Plainly worded, brief, and written at the 6th grade level**

**Basic child development info**

**How-to's offer concrete steps**

**Quick reminders**

Steps are based on Principles of Positive Parenting and the core intervention strategies

8



# Standard Triple P Sessions

## Session 1: Intake/Assessment

- Begin to assess level of behavior problems, developing your case formulation, clarifying the biopsychosocial factors contributing to child behavior problems.
- Clinicians can use local intake protocols.
- It is ok to adjust session length and number of sessions to get through your intake procedures; the intake should be comprehensive.
- Behavioral monitoring is introduced and homework assigned.

**Behavior diary**

Instructions: List the problem behavior, when and where it occurred and what happened before and after the event.

Problem event	When and where did it occur?	What occurred before the event?	What occurred after the event?	Other comments

**Behavior graph**

Instructions: Plot the number of times the behavior occurs each day by placing a cross then join up the marks for each day.

Behavior:

# Standard Triple P Sessions

## Session 2: Intake/Assessment

- Continuing to assess level of behavior problems, developing your case formulation, clarifying the biopsychosocial factors contributing to child behavior problems.
- Clinicians can use local intake forms, but should conduct a thorough intake assessment including a MSE with child.
- Parent-child observation
- Follow up with monitoring task
- Feedback to parent regarding your formulation
- Getting buy-in and generating a treatment plan
- Behavioral monitoring at home continues

**Observation Parent-Child Interaction Form**

	EXCESSES	DEFICITS
Mother		
Father		
Child		

# Standard Triple P Sessions

## Sessions 3-4: Parental Skill Building

- Review of homework, monitoring progress
- Teaching parenting strategies
- Homework includes using the newly learned strategies and charting progress

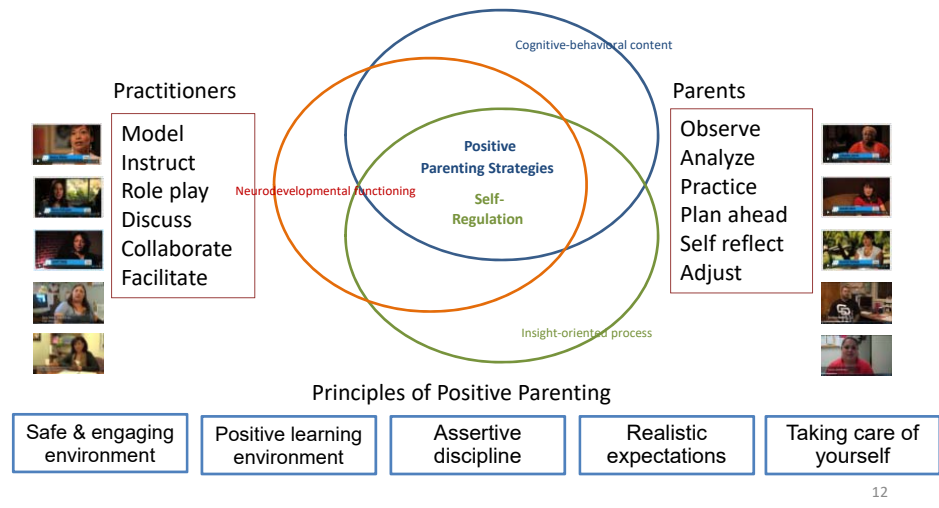
## Sessions 5-7: Home visits!

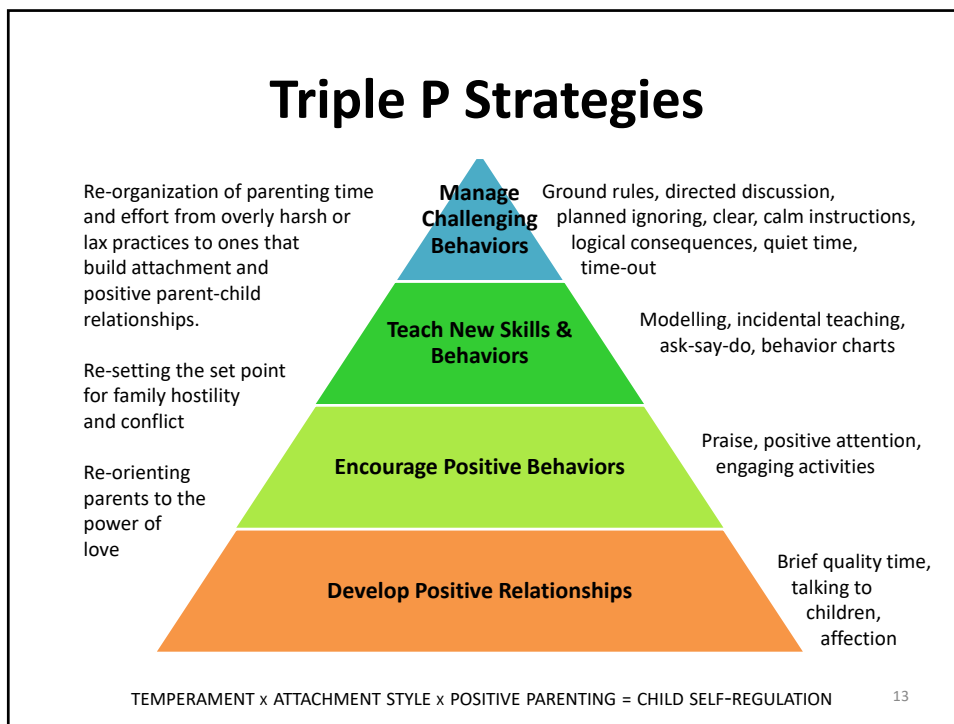
- Three home visits are embedded into curriculum
- These can be thought of as coaching sessions. Parents are prepped before hand to implement their parenting plan as intended and are prompted to self-reflect upon the conclusion of the visit in order to refine their skills and build upon their successes.



## What is Triple P?


An evidence-based population approach for **improving parenting practices** and children's social and emotional well-being.






## Sample Parenting Strategies

**Setting a Good Example**




**Incidental Teaching**




Most challenging strategy:  
How to properly give a time out

**Planned Ignoring**



**Ground Rules**



- Based on a cognitive-behavioral perspective
- Research-informed
- Easy to understand
- Simple to implement

14

## Learning to Self-regulate

A self-regulating individual:

- Guides their own behavior
- Copes with powerful emotions
- Demonstrates self-control
- Manages their thoughts and beliefs
- Focuses attention, problem solves, and organizes their resources



Sesame Street: Me Want It (But Me Wait)

When me lose control, me have no doubt. Me have strategies to calm me down!  
Cookie Monster

*How would these abilities help a child in school and at home and how do we work with parents and caregivers to model these skills?*

15

TEMPERAMENT x ATTACHMENT STYLE x POSITIVE PARENTING = CHILD SELF-REGULATION

## Learning to Self-regulate

A self-regulating individual:

- Guides their own behavior
- Copes with powerful emotions
- Demonstrates self-control
- Manages their thoughts and beliefs
- Focuses attention, problem solves, and organizes their resources



I want the whole world  
Veruca Salt

Blaming the kids is a lie and a shame.  
You know exactly who's to blame:  
The mother and the father!  
Oompa Loompas

*How would these abilities make an individual a better parent and how do we do this without blaming and shaming?*

16

## What is Triple P?



An evidence-based population approach for **improving parenting practices** and **children's social and emotional well-being**.

<b>Child Well-being</b>	<ul style="list-style-type: none"> <li>↑ Behavior, parent-child attachment, self-control, confidence, &amp; autonomy</li> <li>↓ Adverse childhood experiences</li> </ul>	<p><b>Triple Aim</b></p> <ul style="list-style-type: none"> <li>✓ Improved quality and experience of care</li> </ul> <p><b>Expected Outcomes</b></p> <ul style="list-style-type: none"> <li>✓ Decreased costs of care</li> <li>✓ Improved health and wellbeing of population</li> </ul>
<b>Parenting</b>	<ul style="list-style-type: none"> <li>↑ Positive parenting, parent-child attachment, confidence, and self-sufficiency, organizational skills</li> <li>↓ Coercive parenting</li> </ul>	
<b>Parent Adjustment</b>	<ul style="list-style-type: none"> <li>↑ Relationship satisfaction</li> <li>↓ Stress, anxiety, and depression, parental conflict</li> </ul>	
<b>Systems</b>	<ul style="list-style-type: none"> <li>↑ Collaboration across sectors, a common language for parenting support</li> <li>↓ Silos</li> </ul>	
<b>Communities</b>	<ul style="list-style-type: none"> <li>↑ Health and wellbeing of population</li> <li>↓ Burden of disease and child maltreatment</li> </ul>	

When it all comes together...


17

## TRIPLE P PROGRAM OVERVIEW





*For Every Parent*

### Triple P – Positive Parenting Program

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December 4, 2018

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18



**DATE:** December 4, 2018  
**TO:** First 5 Solano Children and Families Commission  
**FROM:** Juanita Morales, Program Manager  
**SUBJ:** **Oral Health Unallocated Funds**

**Motion: Consider approval of allocation of funding for \$40,000 to Solano County Health and Social Services Public Health Division for dental services.**

In December 2017, the Commission adopted its 2018-2023 Program Investment Plan which outlines the Commission's investments for the upcoming five-year funding cycle. The plan included \$127,000 of unallocated funding. First 5 Solano staff received direction from the Commission to allocate a portion of this funding to address dental needs for children 0-5 in Solano County.

First 5 Solano staff was invited to participate on the Solano Oral Health Advisory Committee (SOHAC) as part of the Vibe Solano program through Solano County Public Health, which is drafting the plan for Proposition 56 Oral Health Funding. To date, the committee has met monthly and has conducted a needs assessment focus group, developed a work plan and timeline, prioritized criteria, and has formed mission and value statements. The final plan will be available at the end of December 2018.

In the meantime, Solano County Health & Social Services Public Health Division has requested \$40,000 for FY2018/19 to fund an oral health program which will serve pre-kindergarten, transitional-kindergarten and kindergarteners in all cities throughout Solano County.

There are two core components of this oral health program. The first component is a fluoride varnish program and dental screenings completed by a Registered Dental Hygienist (RDH). Secondly, the program includes oral health education (e.g. tooth brushing demonstration) curriculum which is age appropriate. When possible, parents will be included in these education opportunities with their children.

To successfully implement both core components of this program, Solano Public Health requests \$40,000 to coordinate delivery of the oral health program and to pay for the Registered Dental Hygienists time to apply the varnish since Public Health funds cannot be used to provide this service. The Proposal can be found in Attachment C.

Committee Discussion: This recommendation is being forwarded from the Systems and Policy Committee. The Committee discussed the importance of oral health education and meeting families where they are, such as schools, to provide dental screenings and fluoride varnish treatments.

Attachment A: Oral Health Proposal

December 4, 2018 Commission Meeting- Oral Health Proposal





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## DEPARTMENT OF HEALTH & SOCIAL SERVICES

Public Health Services Division



# SOLANO COUNTY

SOLANO  
PUBLIC  
HEALTH



November 6, 2018

First 5 Solano Children & Families Commission  
Attn: Michele Harris, Executive Director  
601 Texas Street, Suite 201  
Fairfield, CA 94534

Re: Countywide Early Oral Health Education and Kindergarten Assessment Proposal

Dear Michele,

Solano Public Health (SPH) requests your consideration to support our Oral Health program to serve pre-kindergarten, transitional-kindergarten and kindergarteners in all cities throughout Solano County. SPH will provide a two-component program that includes *oral health education* for children aged 4 to 5 and will also provide a preventive *fluoride varnish program*. The purpose of this two-part program is to reduce the incidence of dental caries in one of Solano County's most vulnerable populations.

The first component of this program includes oral health education and is designed with age appropriate curriculum that covers an explanation of why the children need to take care of their teeth and how they can best achieve that care. Each child will be provided their own tooth brush and cover, so the facilitator can do a demonstration with the class.

The second component includes a Registered Dental Hygienist (RDH) conducting an oral health screening, which can be used to complete the Kindergarten Oral Health Assessment form and applying fluoride varnish to the child's teeth with parent permission. Fluoride varnish prevents cavities and strengthens the child's tooth enamel. A fluoride varnish program on site reduces potential barriers the child might experience in accessing these services (e.g. finding a dental provider accepting new patients, transportation to dental office, etc.). As needed, referrals to local dental services and information on where to go to apply for dental insurance will be provided.

Solano Public Health requests \$40,000 to implement the above services from December 2018 to June 30, 2019 (e.g. pay for the RDH time to apply the varnish since Prop 56 Oral Health funds cannot be used to provide this service).

Following is SPH's implementation plan and outcomes:

**December – February 2019:** The RDH recruits and trains volunteers to administer fluoride varnish on children's teeth at a site, taking time to adhere to each school district's policies for volunteering

Administrative  
Services

Behavioral  
Health Services

Child Welfare  
Services

Employment &  
Eligibility Services

Medical  
Services

Older & Disabled  
Adult Services

Public Health  
Services

Substance  
Abuse Services

(e.g. VUSD requires fingerprinting of volunteers). Health Education Specialist will begin scheduling logistics for each site visit within Solano County.

**February – May 2019:** Implement the program in Solano County sites. SPH will provide toothbrushes, books, and other materials to over **1000 Solano children and families**, will provide fluoride varnish to reduce the incidence of dental caries free of charge to over **300 Solano children**, and will complete over **500 Kindergarten Oral Health Assessment forms**.

**May-June 2019:** Follow-up with teachers on the impact of the oral health education session that their students received and invite them to register for a training the trainer opportunity for them to learn how to provide this education to their students going forward.

Thank you for considering this proposal. Please do not hesitate to contact me or Penny Paxton (707-784-8063 or [plpaxton@solanocounty.com](mailto:plpaxton@solanocounty.com)) if you have questions or need additional details. We can provide draft annual budgets for implementing the program upon request. We look forward to our continued partnership and a favorable response to this funding request.

Sincerely,



Robin Cox  
Senior Health Services Manager  
Health Promotion & Community Wellness Bureau Chief  
Email: [rccox@solanocounty.com](mailto:rccox@solanocounty.com)  
Phone: 707-784-8611



IT'S ALL ABOUT THE KIDS

**DATE:** November 28, 2018  
**TO:** First 5 Solano Children and Families Commission  
**FROM:** Megan Richards, Deputy Director  
**SUBJ:** **Developmental Screenings**

**Motion:** Consider redirecting \$100,000 annually in the 2018-2023 Program Investment Plan from well child check-up utilization to developmental screenings

In the Commission's 2018-2023 Program Investment Plan, the Commission allocated \$100,000 annually toward increasing rates of attendance at well-child visits. In April 2018, Megan Richards, Deputy Director, and Gerald Huber, H&SS Director and First 5 Solano Commissioner, met with Partnership HealthPlan of California (Solano's Medi-Cal Managed Care plan), who provided some additional data and potential programmatic solutions to address this issue. Subsequently, in the FY2018/19 County Budget, \$150,000 in Solano County General Fund dollars was approved for Solano Coalition for Better Health to provide outreach and education services to increase well-baby visits, filling this gap.

Staff has identified a future gap in developmental screenings. In FY2017/18 and again in FY2018/19, the Commission allocated one-time funding toward implementing a system to conduct universal developmental screenings in community clinics via iPads. Based on subsequent conversations with community clinics, they do not have the capacity to move forward at this time.

In FY2018/19, developmental screenings are being provided through some early care and education sites enrolled in IMPACT, conducted by Help Me Grow Solano (for low risk clients), and through home visiting through Child Haven (for high risk clients). Staff have identified gaps in outreach and parent information on screenings and access to screenings for families who are not accessing those sites listed above.

Based on these events, staff have met with Solano County Mental Health to discuss how to move forward toward more universal developmental screenings. At this time, staff is recommending to redirect the funding allocated for well child check-up utilization toward ongoing developmental screening, including outreach and community engagement strategies to assist parents in understanding the importance of developmental screenings. Staff will work with Mental Health Services Act (MHSA) staff to confirm that these dollars can be matched by MHSA prevention and early intervention dollars, as it fits within the strategies outlined in the Memorandum of Understanding between MHSA and First 5 Solano.

**Committee Discussion:** This recommendation is being forwarded from the Systems and Policy Committee. The Committee discussed the importance of continued discussion and attention to increasing well-child check utilization, however, there is General Fund currently going toward this effort. In addition, the Committee recognized that the funding available from the Commission was not enough to make a significant impact in changing access to services. The Committee agreed with the recommendation to use the funds for increasing awareness of and access to developmental screenings.





IT'S ALL ABOUT THE KIDS

**DATE:** November 28, 2018  
**TO:** First 5 Solano Children and Families Commission  
**FROM:** Gene Ibe, Program manager  
**SUBJ:** Allocation of \$120,000 in funding to Fighting Back Partnership to continue Family Support Services in Vallejo

**Motion: Consider approval of an allocation of up to \$120,000 to Fighting Back Partnership to continue Family Support Services in Vallejo from January-December 2019**

In June 2018, the Commission approved an allocation of \$60,000 to Fighting Back Partnership (FBP) to continue focusing on family support services in Vallejo while pursuit of a First 5 Center was in progress. The allocation was for the period of July 2018 through December 2018 in anticipation of the opening of the Center.

As the search for an appropriate site for the First 5 Center has taken longer than anticipated, staff is recommending the Commission consider approval of an allocation of up to \$120,000 to FBP from January 2019 to December 2019 to continue family support services in Vallejo. The Systems and Policy Committee has recommended bringing this motion forward to the full Commission for approval.





IT'S ALL ABOUT THE KIDS

**DATE:** November 28, 2018  
**TO:** First 5 Solano Children and Families Commission  
**FROM:** Lorraine Fernandez, Program Manager  
**SUBJ:** **Receive an update on Foundation Giving in Solano County and the Bay Area**

In FY2015/16, the Solano County Board of Supervisors commissioned a report on the status of foundation giving in Solano County and the Bay Area. The study was conducted by Applied Survey Research (ASR) and published in March 2016 in a report titled *Foundation Giving in the Bay Area: Who Wins, and Who's Left Behind*. This report has been distributed widely and has been used by First 5 Solano staff and Solano nonprofit leaders to conduct discussions with Bay Area funders about opportunities to fund in Solano.

In August 2018, ASR completed a 2018 Update: Foundation Giving in the Bay Area (Attachment A). This report provides an update on foundation giving and describes developments in the county that have taken place since the release of the last report.

Attachment A: 2018 Foundation Giving Update  
Attachment B: Foundation Giving Update Presentation







# Foundation Giving in Solano County and the Bay Area

**2018 Update**



AUGUST 2018



*Helping People  
Build Better Communities*

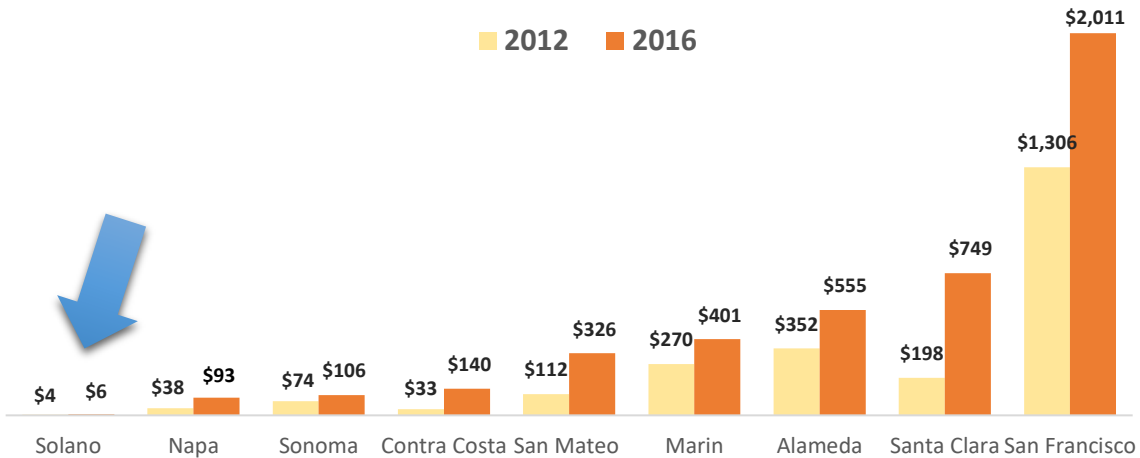
# Executive Summary

In 2016, Applied Survey Research conducted a study titled *Foundation Giving in the Bay Area: Who wins, and who's left behind*, which found that Solano County was substantially under-resourced compared to the other eight counties in the region. The data revealed that in 2012, just \$3<sup>1</sup> per capita in foundation funding was received in Solano County – an amount unchanged since 2006 – while per capita foundation funding for other Bay Area counties ranged from \$22 to over \$1,000 per person. The current report provides an update on foundation giving and describes developments in the county that have taken place since the release of the last report over 2 years ago.

## **Strong growth in foundation revenue has yet to reach Solano County.**

In 2016, Solano County was awarded the fewest grant dollars in the Bay Area region, receiving less than 7% of the amount received by the next least resourced county (Napa) and less than 1% of the amount received by the highest resourced county (San Francisco). In that year, Solano County agencies received just \$6 per capita in foundation grants, compared to \$93 per capita in Napa County. Strong gains in foundation funding were observed from 2012 to 2016 across the Bay Area, but these gains were slow to reach Solano County.

**Figure A. Foundation Dollars Received Per Capita, 2012 and 2016**



## **The gap between counties' per capita funding is continuing to widen.**

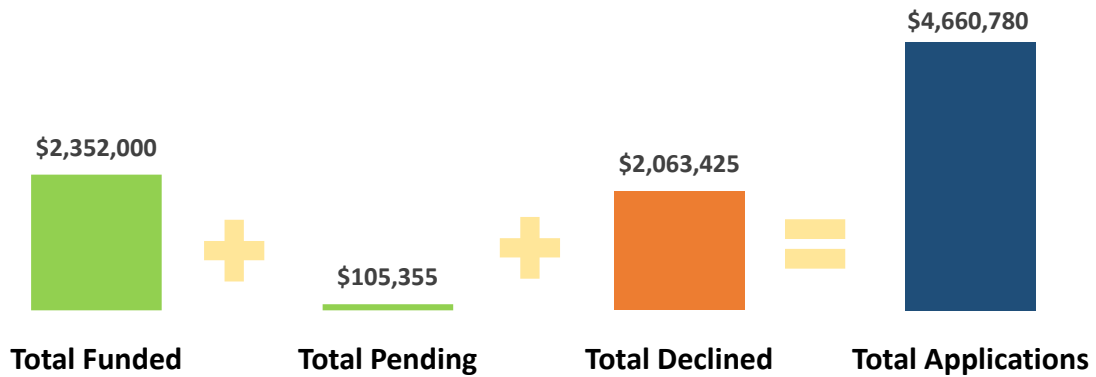
Solano County's per capita foundation funding increased by approximately 46% between 2012 and 2016 (from about \$4.03 per capita to \$5.88 per capita). In contrast, foundation funding per capita in other Bay Area counties has increased by as much as 321% in the same 4-year period, with the average growth being 84%. Foundation funding gaps between counties particularly widened from 2012 to 2016, suggesting that the rising tide of the rebounding economy has yet to reach Solano.

<sup>1</sup> The Foundation Center updates their database weekly with corrected tax information; the most recent data shows that foundation spending per capita was \$4 in 2012, as not \$3 as had been reported in earlier data.

**Solano County partners stepped up outreach, alignment and partnerships with Bay Area foundations.**

In 2016, Bay Area foundations advised that Solano County needs to “get on their radar” and to seek “relationships based on aligned priorities,” and not just “funding.” Since that time, county leaders have taken action on the recommendations surfaced in the 2016 report, seeking stronger relationships with foundations, communicating the needs of the county, improving the capacity of nonprofits to fundraise, and pursuing systems change approaches. To raise the profile of Solano County and illustrate opportunities for such partnerships, a Funders Packet was prepared, which included the 2016 *Foundation Giving* report, a county data snapshot, and county profiles that listed Solano County’s needs, existing assets, and funding opportunities. County leadership has partnered with the Northern California Grantmakers to conduct quarterly convenings of Bay Area funders to review Solano’s particular needs. In addition, Solano agency leaders and non-profit partners have met with numerous funders, and submitted grant applications and letters of interest to philanthropic organizations. New partnerships have since been formed with Kaiser Permanente, Tipping Point Emergency Relief Fund, Walter S. Johnson Foundation, Yocha Dee Wintun Nation, and Zellerbach Family Foundation. As a result of these relationships, nearly \$2.5 million in new funding for Solano County has been secured since 2016.

**Figure B. Outcome of Fundraising Efforts by First 5 Solano and Other Partners, 2016-2018**



In conclusion, the findings from this update to the 2016 *Foundation Giving* study suggest Solano continues to be under-resourced relative to other Bay Area counties, despite having high levels of family poverty. However, the steps taken by Solano agency leaders to raise the county’s visibility and bring in more funding have yielded early successes, including several large grants to address nonprofit capacity and health and social service needs. These are important developments that may begin to close the regional funding gap and attract the resources needed to support Solano’s residents.

# Introduction

In 2016, Applied Survey Research conducted a study on foundation giving in the Bay Area, *Foundation Giving in the Bay Area: Who wins, and who’s left behind*, which found that Solano County was substantially under-resourced compared to the other eight counties in the region (San Francisco, Alameda, Marin, Santa Clara, San Mateo, Sonoma, Contra Costa, and Napa) in terms of foundation grants received. The data revealed that in 2012, just \$3<sup>2</sup> per capita in foundation funding was received in Solano County – an amount unchanged since 2006 – while per capita foundation funding for other Bay Area counties ranged from \$22 to over \$1,000 per person.

The study found that the low amount of funding for Solano County was partly attributable to the comparatively few grantmakers and nonprofits headquartered in the county, and the fact that Solano wasn’t “on the radar” of foundations headquartered outside of the county. In addition, the study found that nonprofits in Solano lacked relationships with foundations, as well as the capacity to apply for grants and be competitive in the application process. The report also included recommendations from foundation program officers regarding steps Solano could take to attract foundation dollars. Since the release of the report, Solano agency leaders have acted on the study’s recommendations and deepened their relationships with foundations. This report provides a brief update on foundation giving in Solano relative to other Bay Area counties and describes developments in the county that have taken place since the release of the 2016 report.<sup>3</sup>

# Trends in Foundation Giving

## *Solano County continues to receive the least amount of foundation funding.*

Between 2006 and 2016, \$26.3 billion in grants were given by foundations to agencies in the Bay Area. The majority of this funding went to San Francisco, Santa Clara, and Alameda Counties, with Solano County receiving significantly less foundation funding than all other counties in the region.

**Figure 1: Foundation Funding Received, 2006-2016**

County	Amount of Foundation Funding
<b>San Francisco</b>	\$ 11,573,030,227
<b>Santa Clara</b>	\$ 5,824,667,204
<b>Alameda</b>	\$ 5,871,248,162
<b>San Mateo</b>	\$ 1,188,852,757
<b>Marin</b>	\$ 753,628,052
<b>Contra Costa</b>	\$ 592,123,662
<b>Sonoma</b>	\$ 376,295,677
<b>Napa</b>	\$ 114,904,480
<b>Solano</b>	\$ 24,626,060
<b>Total</b>	\$ 26,319,376,281

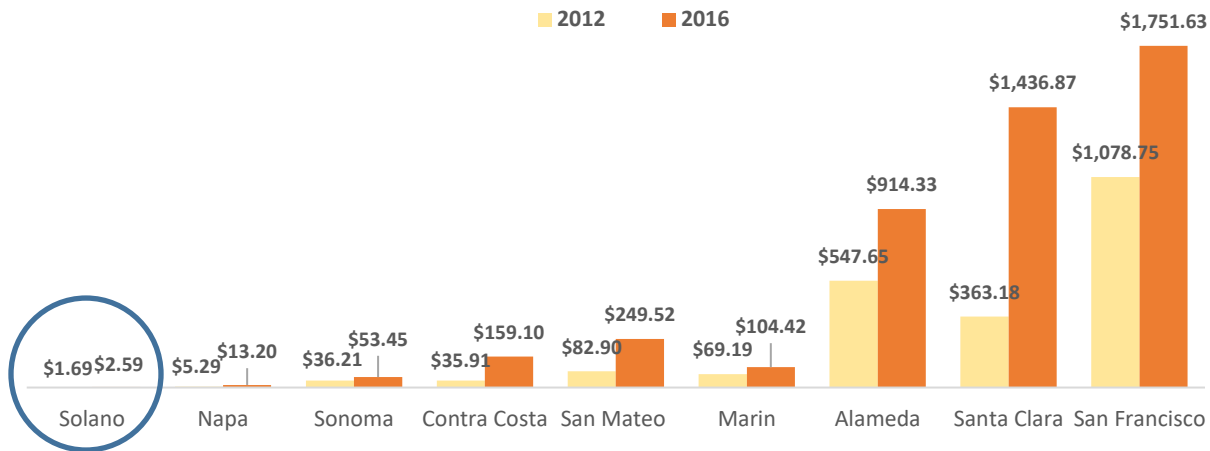
<sup>2</sup> The Foundation Center updates their database weekly with corrected tax information; the most recent data shows that foundation spending per capita was \$4 in 2012, as not \$3 as had been reported in earlier data.

<sup>3</sup> The data in this report come from foundations’ 990 and 990-PF tax forms as catalogued and reported by the Foundation Center. Excluded from the report are funds from entities that do not file these forms, including most faith-based organizations, state institutions, and nonprofits that do not have tax-exempt status.

**Strong regional growth in foundation revenue from 2012 to 2016 has yet to reach Solano County.**

How has the landscape of foundation funding changed since 2012? The chart below shows that nearly every Bay Area county has seen at least 100% growth in foundation funding since 2012, likely the reflection of the rebounding economy. However, the ripple effects of this growth are slow to reach Solano County; the county was awarded the fewest grant dollars in the most recent year (2016), receiving just 20% of the amount received by the next least resourced county (Napa) and less than 1% of the amount received by the highest resourced county (San Francisco).

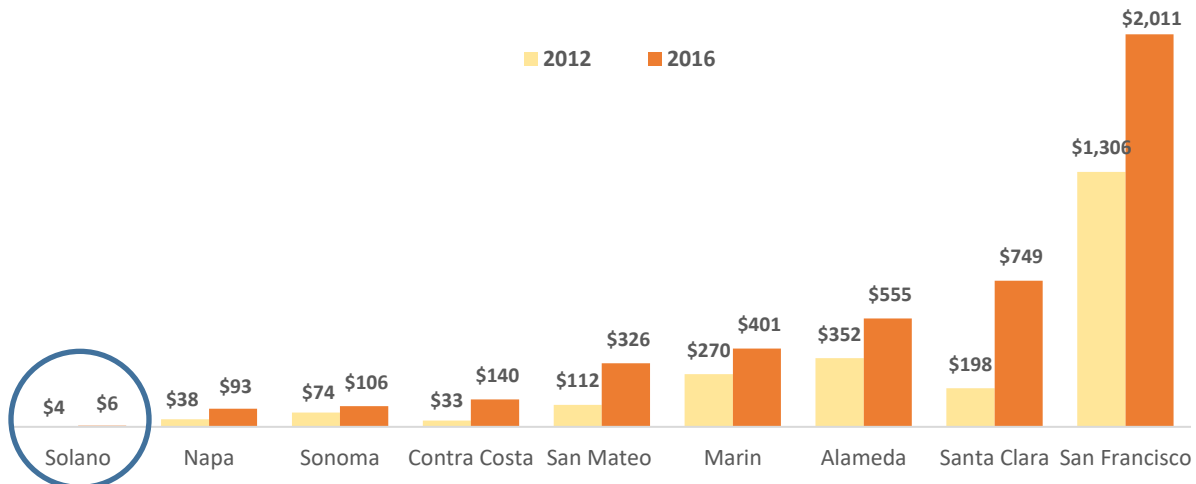
**Figure 2: Foundation Dollars Received (in Millions), 2012 and 2016**



Note: The Foundation Center updates their database weekly with corrected tax information; therefore the 2012 figures presented here may differ from those reported in 2016.

How is foundation revenue distributed relative to county population size? In 2016, Solano agencies received just \$6 per capita in foundation grants, while Napa County received \$93 per capita. For Solano, the change from 2012 to 2016 was just \$2 per capita in foundation funding, while per capita revenue in Napa County more than doubled and more than tripled in Contra Costa.

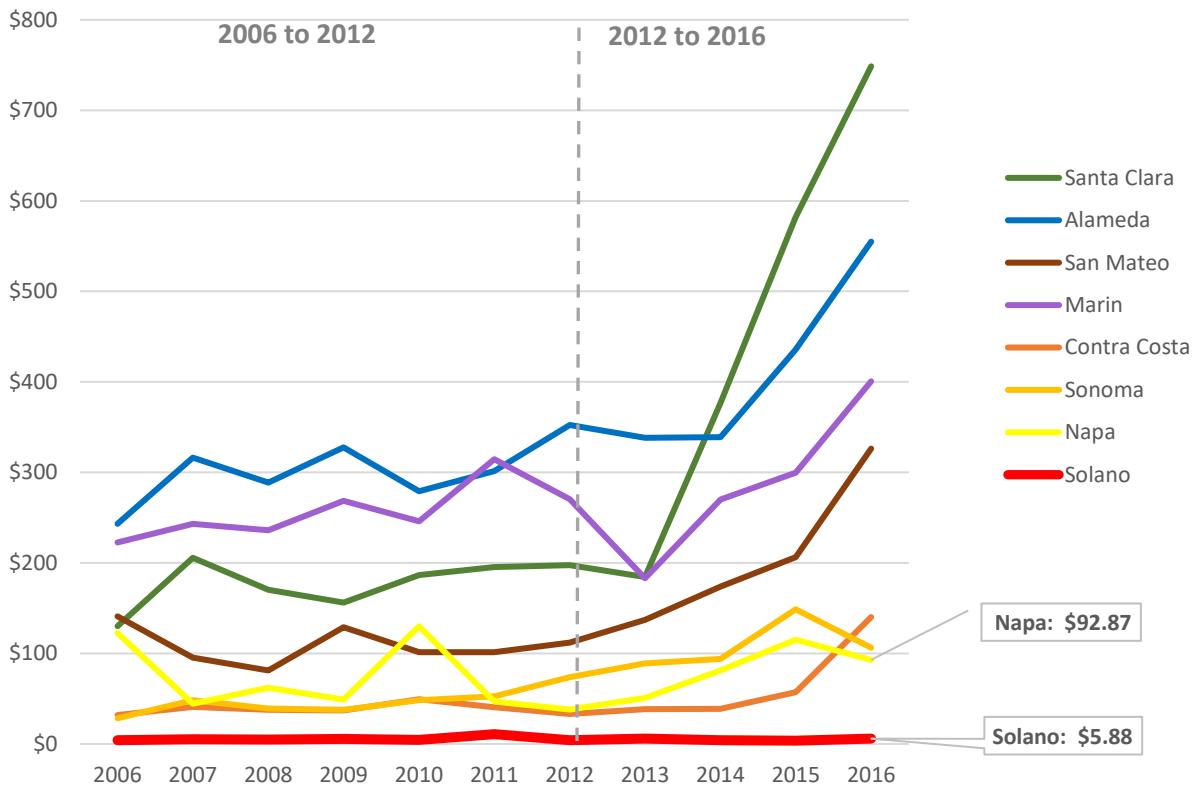
**Figure 3: Foundation Dollars Received Per Capita, 2012 and 2016**



**The gap between counties’ foundation funding per capita widened after 2006 and dramatically so after 2012.**

Solano County not only continues to trail other counties in the region in terms of total foundation funding, and funding per capita, but the **gaps in foundation giving between Solano County and other areas of the Bay Area region have actually widened.** Although the foundation dollars per capita received in Solano have increased slightly since 2012, the amount received by most other counties has increased more rapidly over the same time period. Solano’s per capita foundation funding increased by approximately 46% between 2012 and 2016 (from about \$4.03 per capita to \$5.88 per capita). In contrast, foundation funding per capita in other Bay Area counties has increased by as much as 321% in the same 4-year period, with the average growth being 84%. (Though not shown below, San Francisco’s per capita foundation revenue grew from \$1,306 in 2012 to \$2,011 in 2016.) As the chart below illustrates, foundation funding gaps between counties particularly widened from 2012 to 2016, again suggesting that the rising tide of the rebounding economy has yet to reach Solano.

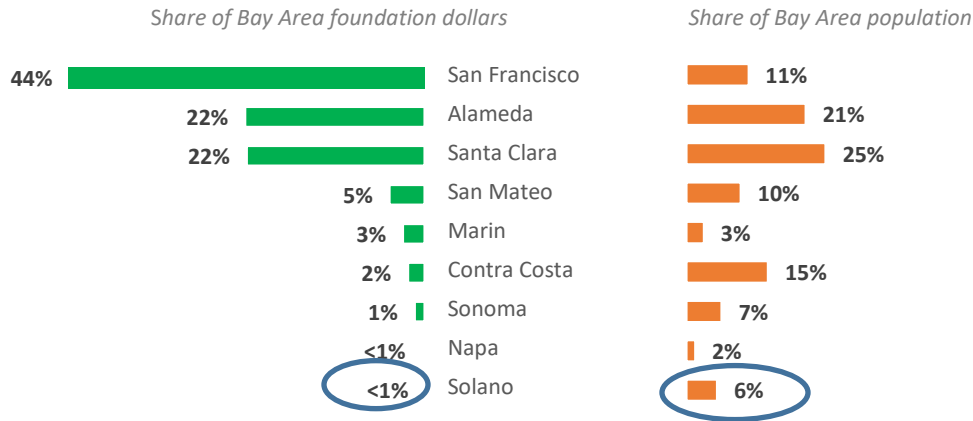
**Figure 4: Foundation Dollars Received Per Capita, by Year**



**The amount of foundation funding a county receives is not linked to population size.**

One hypothesis examined in the 2016 *Foundation Giving* report was whether differences in funding are linked to population size. However, the data do not support this theory; as suggested by the funding data reported above, a disproportionate share of the region’s foundation dollars (44%) goes to San Francisco County, which comprises just 11% of the regional population.<sup>4</sup> Although Solano makes up 6% of the region’s population, it received less than 1% of the foundation funding given in the Bay Area between 2006 and 2016. Foundation funding is therefore not linked to county population sizes.

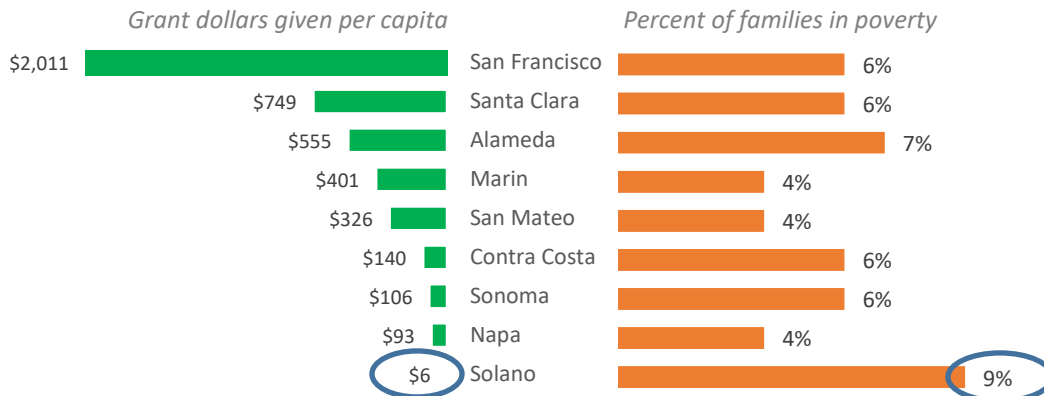
**Figure 5: Distribution of Foundation Dollars Across the Bay Area Compared to Population, 2006-2016**



**The amount of foundation funding received is also not linked to level of county need.**

Another hypothesis explored in the 2016 *Foundation Giving* report was that the level of foundation funding in each county was proportional to the level of need in the community. In fact, this hypothesis is also not supported by the data; consistent with what was found in the 2016 study, Solano has the highest rate of family poverty (9%) across the Bay Area,<sup>5</sup> and yet has the lowest level of foundation funding (overall and per capita). Therefore, the amount of foundation funding is not correlated with community need, as measured by family poverty.

**Figure 6: Relationship Between Per Capita Giving and Family Poverty, 2016**



<sup>4</sup> U.S. Census, American Community Survey, 2016 1-year estimates.

<sup>5</sup> U.S. Census, American Community Survey, 2016 1-year estimates.

**Foundation funding still appears to be linked to local nonprofit capacity.**

While the amount foundation funding received by a county is not correlated with its population size or level of family poverty, the disproportionality of foundation giving in the Bay Area may be related to the number of nonprofits in each county, and their efficacy in acquiring foundation funding. There is some evidence for this explanation: Solano County has fewer nonprofits per 10,000 residents than all other Bay Area counties, and this did not change from 2012 to 2016.<sup>6</sup>

**Figure 7: Number of Nonprofits Per 10,000 Residents, 2012 and 2016**

County	Number of Nonprofits, 2012	Number of Nonprofits, 2016	Nonprofits per 10,000 Residents, 2012	Nonprofits per 10,000 Residents, 2016
Marin	2,177	2,359	85.0	90.5
San Francisco	6,330	6,373	76.7	73.2
Napa	797	868	57.3	61.1
Sonoma	2,863	2,875	58.2	57.1
Alameda	7,581	8,524	48.8	51.7
Santa Clara	8,179	9,187	44.5	47.9
San Mateo	3,218	3,547	43.5	46.4
Contra Costa	4,208	4,718	39.0	41.6
Solano	1,508	1,643	35.8	37.3

Furthermore, as in 2012, in 2016 Solano County nonprofits continued to bring in less foundation funding on average than nonprofits in other counties in the region. Solano-based nonprofit leaders surveyed in the 2016 study said that they often lacked the time and resources to apply for foundation funding.

**Figure 8: Average Funding Per Nonprofit, 2012 and 2016**

County	Ave. Foundation Dollars per Nonprofit, 2012	Ave. Foundation Dollars per Nonprofit, 2016	Percentage Increase, 2012-2016
Marin	\$ 31,781	\$ 44,264	39%
San Francisco	\$ 170,418	\$ 274,851	61%
Napa	\$ 6,634	\$ 15,210	129%
Sonoma	\$ 12,649	\$ 18,593	47%
Alameda	\$ 72,240	\$ 107,265	48%
Santa Clara	\$ 44,404	\$ 156,403	252%
San Mateo	\$ 25,762	\$ 70,347	173%
Contra Costa	\$ 8,534	\$ 33,721	295%
Solano	\$ 1,124	\$ 1,575	40%

<sup>6</sup> Data on the number of non-profits in each county come from National Center for Charitable Statistics, Urban Institute. (2016). NCCS web tools. <https://nccs.urban.org/sites/all/nccs-archive/html/tablewiz/tw.php>



## Efforts to Increase Foundation Giving in Solano County since 2016

While the funding gap between Solano and its neighbors remained as of 2016, recent developments in the county may be helping close this gap.

After the release of the 2016 report, leaders in Solano County began taking action on strategies recommended in the report, including building relationships with funders, clearly communicating the needs of the county to funders, and building nonprofit capacity to attract foundation funding. Below is a summary of actions that took place in 2016 and 2017 and the early outcomes of these efforts.

### *Solano County partners stepped up outreach and alignment with Bay Area foundations.*

In the 2016 study, foundation program officers said that Solano was underfunded because it was simply not “on the radar” of many foundations, and that agency leaders had not communicated to foundations Solano’s unique needs. Foundation program officers interviewed for the 2016 study had also recommended that Solano agencies highlight the alignment of their work with foundation priorities to improve the likelihood of attracting grants.

In response to the feedback from foundation officers, many government and nonprofit leaders in Solano County collaborated to develop a Funders Packet, which included the 2016 *Foundation Giving* report, a county data snapshot, and county profiles for four broad outcome areas – health, safety, education, and self-sufficiency – with each profile listing Solano’s needs, existing assets, and funding opportunities. This Funders Packet is designed to be able to be used by any agency in Solano, and can be supplemented by agency-specific information. The Packet has been used to raise the profile of Solano County and illustrate opportunities for partnerships with philanthropy.

Additionally, Northern California Grantmakers has taken a leadership role in convening Solano stakeholders and philanthropic partners to facilitate continued discussions about how to bring additional resources to Solano County.

### *Increased connections with funders have translated to increased partnerships.*

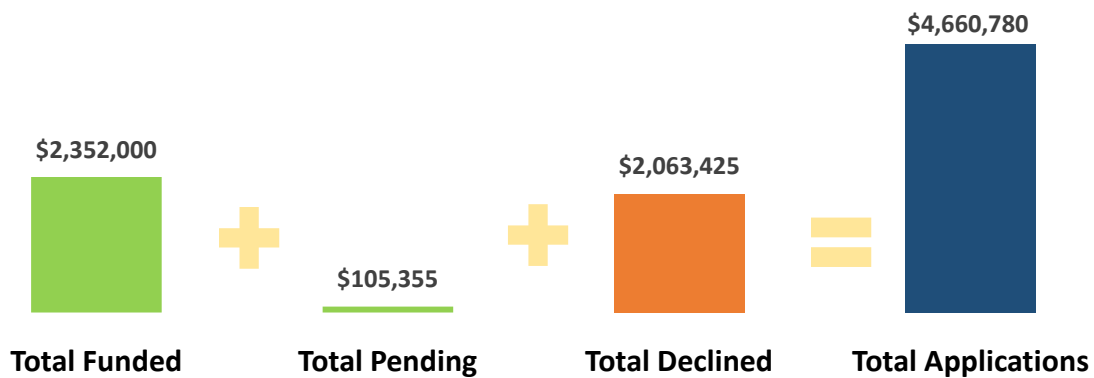
As described above, numerous meetings have been held between individual Solano County agencies and funders to discuss specific local needs and the ways in which those needs align with funders’ priorities. As a result of these meetings, Solano was able to attract several large grants into the county, including those described below:

- **Kaiser Permanente** awarded a \$90,000 grant to fund a campaign to raise community awareness of ACEs through messages via Pandora radio, billboards, and bus ads placed strategically in high-poverty areas in Solano.
- **Tipping Point Emergency Relief Fund** awarded \$500,000 to support Solano residents with job training, job placement coaching, and employment related services, including transportation and child care.
- **Walter S. Johnson Foundation**, provided a \$100,000 grant to fund a Youth Leadership Council to advocate for policies that improve the quality of life for at-risk youth.

- **Yocha Dehe Wintun Nation** awarded Solano County \$1 million to address basic needs and increase free and affordable healthy food options in the county.
- The **Zellerbach Family Foundation** awarded a \$40,000 grant to offer local nonprofit leaders the opportunity to attend the Professional Fundraising and Volunteer Management Program from UC Berkeley Extension.

In addition, Solano County agencies have recently submitted several grant proposals for additional foundation funding. The chart below summarizes the outcome of fundraising efforts by Solano agencies. As a result of relationships with foundations, nearly \$2.5 million in new funding for Solano County has been secured since 2016.

**Figure 9: Outcome of Fundraising Efforts by Solano Agencies, 2016-2018**



***Solano County is increasing its capacity to continue fundraising.***

The UC Berkeley Professional Fundraising and Volunteer Management Program mentioned above is helping address another reason cited in the 2016 study that Solano is underfunded, namely the lack of nonprofit capacity to secure sustainable funding for their agencies. This four-month program, which was held in Fall 2017, helped 25 Solano-based nonprofit leaders develop skills in resource development and volunteer recruitment. In addition to building nonprofits’ fundraising capacity through the UC Berkeley training program, a nonprofit capacity assessment was conducted in Solano to inform future capacity building efforts.

## Conclusion

The findings from this update to the 2016 *Foundation Giving* study suggest Solano County continues to be under-resourced relative to other Bay Area counties, despite having high levels of family poverty. This is in part due to the fact that there are fewer nonprofits headquartered in Solano County than in other counties in the region, and that these nonprofits have limited capacity to successfully forge partnerships with foundations.

Since 2016, county leaders have taken action on the report’s recommendations, including seeking stronger relationships with foundations, communicating the needs of the county and improving the organizational capacity of nonprofits. These steps have yielded early successes, including several large grants to address nonprofit capacity and health and social service needs. These are important

developments that may begin to close the regional funding gap and attract the resources needed to support Solano County's residents.





# Foundation Giving in Solano County and the Bay Area

2018 Update



## Introduction

### ■ Background:

- ✓ The 2016 Foundation Giving study found disparities between Solano and other Bay Area Counties
- ✓ Giving was not explained level of need (poverty)
- ✓ Giving was not linked to population size or distribution
- ✓ Giving WAS linked to low foundation capacity in the county (few foundations, low assets)
- ✓ Giving WAS linked to low non profit capacity in the county (few non profits, few grants per non profit)

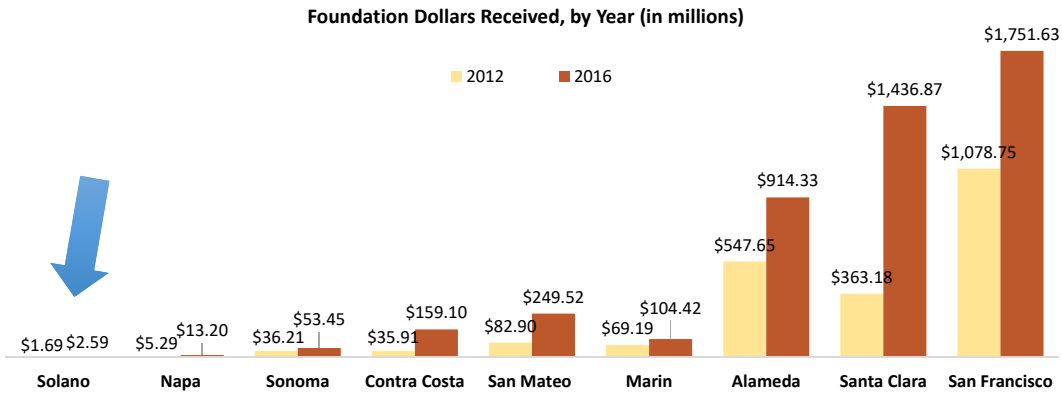
### ■ Purpose: Assess trends in foundation giving to Solano between 2012 and 2016

- ✓ Note that outreach efforts since 2016 will not be reflected in this data pull

### ■ Method:

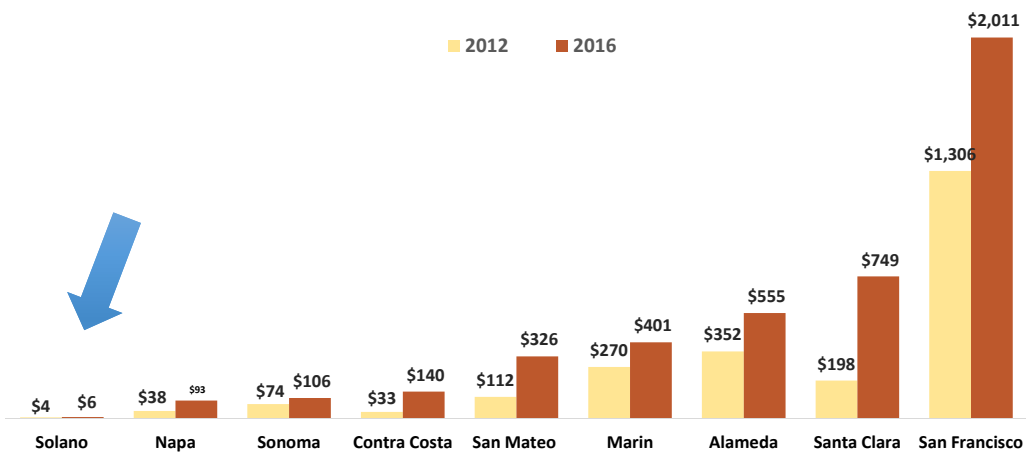
- ✓ Analysis of data from IRS tax filings of foundations

## Foundation funding increased in every county from 2012-2016



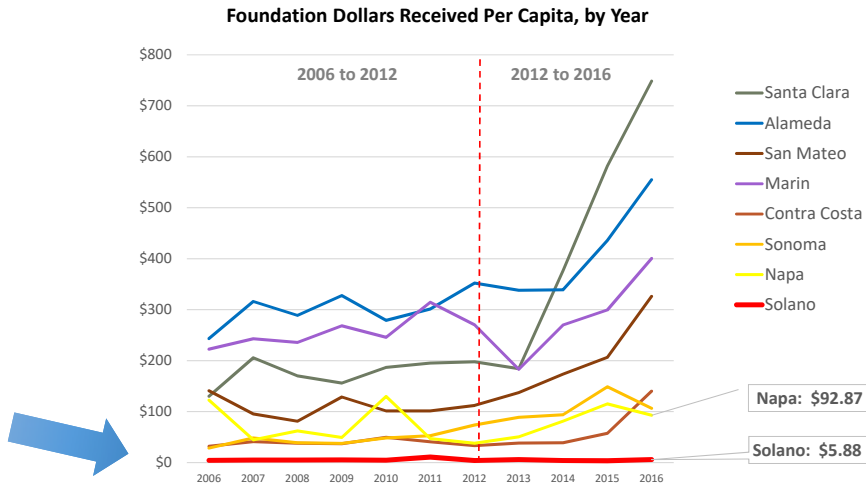
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## But Solano still receives the least per capita...



4

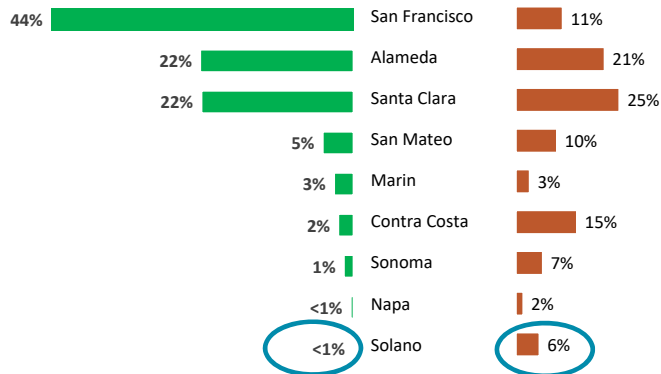
## Gaps in foundation giving widened since 2012



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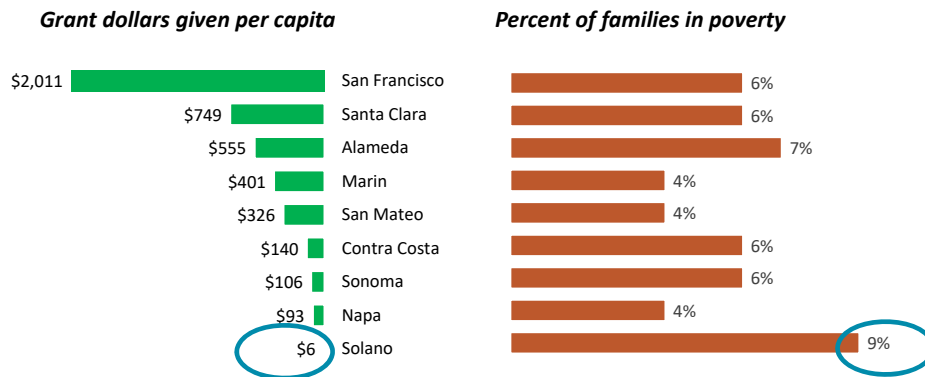
## Foundation giving not linked to population size

Distribution of Foundation Dollars Across the Bay Area Compared to Population, 2006-2016



6

## It is not linked to level of need, either...



7

## Giving IS linked to nonprofit capacity...

County	Number of Nonprofits, 2012	Number of Nonprofits, 2016	Nonprofits per 10,000 Residents, 2012	Nonprofits per 10,000 Residents, 2016
Marin	2,177	2,359	85.0	90.5
San Francisco	6,330	6,373	76.7	73.2
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Sonoma	2,863	2,875	58.2	57.1
Alameda	7,581	8,524	48.8	51.7
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Contra Costa	4,208	4,718	39.0	41.6
Solano	1,508	1,643	35.8	37.3

8



## Giving IS linked to nonprofit capacity...

County	Ave. Foundation Dollars per Nonprofit, 2012	Ave. Foundation Dollars per Nonprofit, 2016	Percentage Increase, 2012-2016
Marin	\$ 31,781	\$ 44,264	39%
San Francisco	\$ 170,418	\$ 274,851	61%
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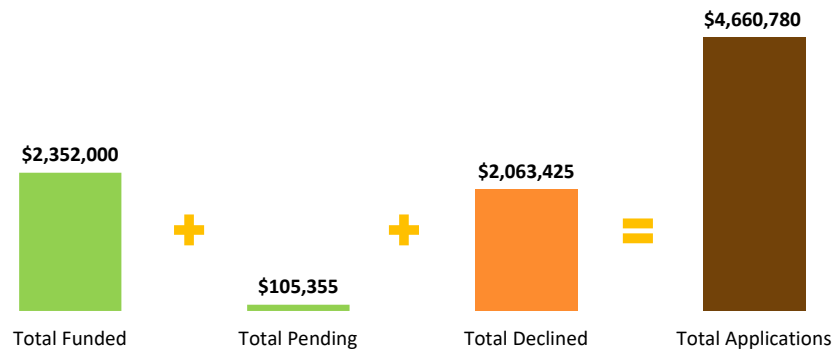
## Solano County is getting “on the radar” of foundations

- **Solano County partners stepped up outreach with Bay Area foundations.**
  - ✓ Understand their priorities
  - ✓ Share Solano’s priorities
- **Increased connections with funders = increased partnerships.**
  - ✓ **Zellerbach Family Foundation:** \$40,000 grant for local nonprofit leaders to attend the Professional Fundraising and Volunteer Management Program from UC Berkeley Extension.
  - ✓ **Kaiser Permanente:** \$90,000 to raise community awareness of ACEs
  - ✓ **Tipping Point Emergency Relief Fund:** \$500,000 for employment related services, including transportation and child care.
  - ✓ **Walter S. Johnson Foundation:** \$100,000 to form a Youth Leadership Council
  - ✓ **Yocha Dehe Wintun Nation:** \$1 million for basic needs, free and affordable healthy food

10

## Solano gained 2.5 million in new funding since 2016

Outcome of Fundraising Efforts by Solano Agencies, 2016-2018



11

## Conclusion

- **Since 2012, foundation giving has increased dramatically across the Bay Area, but Solano is still last in line:**
    - ✓ lowest in amount of total foundation funding
    - ✓ lowest in per capita giving
    - ✓ fewest nonprofits per population
    - ✓ fewest funders per population
    - ✓ lowest local foundation assets
- ...and the funding gap only continues to widen.

12

**SYSTEMS AND POLICY COMMITTEE MEETING**  
**November 14, 2018, 2:00-3:30 PM**  
**601 Texas Street, Suite 210, Fairfield, CA 94533**

**CALL TO ORDER**

**I. Introductions, Public Comment, Commissioner Comment**

**II. Consent Calendar**

**Action**

- A. Approve the November 14, 2018 SPC Meeting Agenda
- B. Approve the September 19, 2018 SPC Meeting Minutes
- C. Receive the Commissioner Meeting Attendance Status Report

**III. Program Updates**

**Action**

Receive program updates on the following:

- A. **Motion:** Consider a recommendation to redirect \$100,000 annually in the 2018-2023 Program Investment Plan from well child check-up utilization to developmental screenings

*Michele Harris, Executive Director*

- B. **Motion:** Consider a recommendation to allocate \$40,000 in FY2018/19 to Solano County Health & Social Services Public Health Division for dental services  
*(Source of Funds 2018-2023 Program Investment Plan, Unallocated Funds)*

- C. Receive the 2018 Pre-Kindergarten Academies Report

- D. Receive an update on the Annual Grants Program

*Juanita Morales, Program Manager*

**IV. First 5 Center Vallejo Update**

**Action**

- A. Receive an update on the First 5 Center Vallejo
- B. **Motion:** Consider a recommendation to allocate \$120,000 to Fighting Back Partnership to continue services in Vallejo January-December 2019  
*(Source of Funds 2018-2023 Program Investment Plan, Family Support Funds)*

*Michele Harris, Executive Director*

**V. Systems Change Update**

**Information**

Receive an update on:

- A. First 5 Solano Legislative Platform
- B. Systems Change Implementation Plan Activities

*Lorraine Fernandez, Program Manager*

**VI. Data Update**

**Information**

Receive follow up data on Community Indicators

*Michele Harris, Executive Director*

**VII. First 5 Solano Staffing and Finance Update**

**Information**

Receive a report on First 5 Solano staffing and financials

*Megan Richards, Deputy Director*

### VIII. Future Agenda Items, Meeting Time/Date/Location

### Information

The Systems and Policy Committee is scheduled to meet next on Wednesday, December 12, 2018, 2:00 PM to 3:30 PM, at 601 Texas Street, Suite 210, Fairfield, CA. Future agenda items include: Co-Sponsorships of Training and Conferences; Systems Change Update; and Staffing and Finance Update

### ADJOURN

**Vision:** *All Solano County children are loved, healthy, confident, eager to learn, nurtured by their families, caregivers and communities.*

**Mission:** *First 5 Solano Children and Families Commission creates and fosters programs and partnerships with community entities to promote, support and improve the lives of young children, their families and their communities.*

The First 5 Solano Children and Families Commission does not discriminate against persons with disabilities. If you require a disability-related modification or accommodation in order to participate in the meeting, please call (707) 784.1332 at least 24 hours in advance of the meeting to make arrangements. Non-confidential materials related to an item on this Agenda submitted to the Commission are available for public inspection at the First 5 Solano business office, 601 Texas Street, Suite 210, Fairfield, CA during normal business hours.

**First 5 Solano Children and Families Commission  
Systems & Policy Committee Meeting**  
November 14, 2018, 2:00 PM – 3:30 PM  
601 Texas Street, Suite 210, Fairfield, CA

**Minutes**

Commissioners present: Lisette Estrella-Henderson, Jerry Huber, Erin Hannigan

First 5 Solano Staff present: Michele Harris (Executive Director), Lorraine Fernandez, Juanita Morales, Andrea Azurdia

Members of the public present: Dinora Corrie, Melvina Tiking, Mark Mora

Chair Huber called the meeting to order at 2:02 PM

**I. Public Comment**

There were no public comments.

**II. Consent Calendar**

A. Approve the November 14, 2018 SPC Meeting Agenda

***Motion: Approve the SPC Meeting Agenda for November 14, 2018***

**Moved by Commissioner Hannigan; Seconded by Commissioner Huber  
Approved 2-0-0**

**Yea: Commissioners Hannigan, Huber**

**Nay: None**

**Abstain: None**

B. Approve the September 19, 2018 SPC Meeting minutes

***Motion: Approve the SPC Meeting Minutes for September 19, 2018***

**Moved by Commissioner Hannigan; Seconded by Commissioner Huber  
Approved 2-0-0**

**Yea: Commissioners Hannigan, Huber**

**Nay: None**

**Abstain: None**

C. Receive the Commissioner Meeting Attendance Status Report

**III. Program Updates**

Michele stated that First 5 had set aside \$100,000 to support the utilization of well child check-ups in Solano County. Megan Richards and Commissioner Huber met with

Partnership Health Plan to get potential strategies to utilize this money. Commissioner Huber worked with county administration to get \$150,000 to do this same thing. Since we have the \$150,000 from the county there is not a need to spend the \$100,000 from First 5 and the recommendation is to shift the funds to developmental screenings.

***Motion A: Consider a recommendation to redirect \$100,000 annually in the 2018-2023 Program Investment Plan from well child check-up utilization to developmental screenings.***

**Moved by Commissioner Hannigan; Seconded by Commissioner Huber**

**Approved 2-0-0**

**Yea: Commissioner Hannigan, Huber**

**Nay: None**

**Abstain: None**

***Motion B: Consider a recommendation to allocate \$40,000 in FY2018/19 to Solano County Health & Social Services Public Health Division for dental services.***

Juanita Morales explained that there is an opportunity to provide dental services for the county's pre-kindergartens, transitional kindergartners, and kindergartners. She stated a Registered Dental Assistant will go to school and provide the services including have dental checkup, sealants, varnishes, and referrals to a dentist.

**Moved by Commissioner Estrella-Henderson; Seconded by Commissioner Hannigan**

**Approved 2-0-0**

**Yea: Commissioner Estrella-Henderson, Hannigan**

**Nay: None**

**Abstain: None**

**Recused: Commissioner Huber**

C. Receive the 2018 Pre-Kindergarten Academies Report

Juanita gave a review of the 2018 Pre-K Academy report. There were 10 sites, and two new partners; New Dawn Vallejo and the Fairfield-Suisun Adult School SPACE Program. Juanita stated there were less children enrolled then last year and this is due to the start of a new contact so they couldn't recruit as early as normal. Head Start had to cancel one session due to low attendance.

Comments from the committee included: schools love the programs and it helps the children who do not have preschool experience. There was a recommendation from Commissioner Estrella-Henderson to notify the commission when the book give always take place so they could attend.

D. Receive an update on the Annual Grants Program

Juanita briefed the commission on the status to the Annual Grants Program. She stated that there was \$200,000 allocated for projects. Solano Community college stipend program has full enrollment now in their early childcare thanks to this program.

Comments from the committee included: exploring the possibility of having Kathy Silva do yoga in the Pre-Kindergarten Academies. With over \$81,000 left in the annual grants fund the Commissioners recommendation was to leave it alone for now.

#### **IV. First 5 Center Vallejo Update**

##### **A. Receive an update on the First 5 Center Vallejo**

Michele Harris provided an update on potential buildings for the First 5 Center in Vallejo. She stated they are exploring an opportunity at 3274 Sonoma Boulevard and still are looking at the site on Mare Island Way. Michele also briefly described a capital campaign that First 5 is taking on to help pay for the center and tenant improvements. Michele stated that Erin Hannigan has fundraised \$200,000 from the Board of Supervisors and has commitments from other potential funders. Michele stated the first site at Mare Island Way has an estimated price of 1.5 million dollars, the second site is larger and may cost more money.

Committee member comments included: square footage of buildings, potential presence of other agencies, the presence of Seneca, and organizational change with H&SS.

***Motion B: Consider a recommendation to allocate \$120,000 to Fighting Back Partnership to continue services in Vallejo January-December 2019.***

**Moved by Commissioner Huber; Seconded by Commissioner Hannigan  
Approved 2-0-0**

**Yea: Commissioners Hannigan, Huber**

**Nay: None**

**Abstain: None**

#### **V. Systems Change Update**

##### **A. First 5 Legislative Platform**

Program Manager Lorraine Fernandez updated the committee on the current work being done to create a legislative platform. Commissioners Crutison and Diaz are assigned as representatives for the legislative platform.

Committee member comments included: all commissioners who want to participate in the legislative platform can, consider the overlap with the Children's Alliance's legislative platform, and children and family issues should dominate like they do on other states. First 5 is state funded so its legislative platform will be different from Children's Alliance which is federally funded.

##### **B. Systems Change Implementation Plan Activities**

Lorraine Fernandez stated that staff members have been busy going to events and trainings including Gene and Kwiana who went to an ACEs conference. Lorraine made presentations to potential funders about the First 5 Center to try to raise money. She also stated she is working on setting up a list of potential funders that will fund tenant improvements as that and not being a non-profit are the biggest hurdles. Lorraine stated that there is a lot of turnover when it comes to funders so just because a person tells you they wont fund your project does not mean you should stop trying. The Bay Area Health Funders granted First 5 \$25,000 to be used on renovating a commercial kitchen at the First 5 site. This kitchen will help implement their nutrition and obesity prevention program.

Committee comments included: potential to use the kitchen as a community space for WIC and Black Infant Health, and food bank possibilities.

#### **VI. Data Update: Receive follow up data on community indicators**

Michele went through a PowerPoint presentation covering live births, residents, birth rates, third grade Language arts and math scores. She stated Solano County is not as high as other counties but still has seen improvement. Michele went over a breakdown of race and ethnicity with math and literacy levels. Data by district was also reviewed for both math and literacy levels.

Comments from the committee included: math has more words there for literacy is more important now then ever, clarification of specific statistics mentioned, the possibility of getting data showing poverty level with math and literacy score by school district.

#### **VII. First 5 Solano Staffing and Finance Update: Receive a report on First 5 Solano staffing and financials**

Michele stated that First 5 Solano hired a health education specialist. Her name is Kwiana and she came from black infant health in Contra Costa County. Kwiana was also an intern here when working on her Masters of Public Health. Kwiana's projects include coordinating Triple P courses and working on the ACEs media campaign. Michele stated that the department also hired a new office assistant III, his name is Luke Winders and he will start on December 3rd. Luke comes from Child Welfare Services and his hiring was a promotion.

Committee comments included: update on Andrew Boatright, and a check up on financials in which Michele responded everything was good.

#### **VIII. Future Agenda Items, Meeting Time/Date/Location**

The next Systems and Policy Change Committee is scheduled December 12, 2018, at 601 Texas Street, Suite 210, Fairfield, CA. Future agenda items include: Co-Sponsorships of Training and Conferences; Systems Change Update, and Staffing and Finance Update.



## **Adjourn**

Commissioner Huber adjourned the meeting at 3:24 PM.

Andrea Azurdia, College Intern

Approved:



**DATE:** November 28, 2018

**TO:** First 5 Solano Children and Families Commission

**FROM:** Michele Harris, Executive Director

**SUBJ:** **Executive Director's Report for December 2018**

**Yocha Dehe Wintun Nation Partnership:** On November 13<sup>th</sup>, the Solano County Board of Supervisors approved an Intergovernmental Agreement between Yocha Dehe Wintun Nation and the County of Solano to improve the health and well-being of the people of Solano County. This is the second year that Yocha Dehe has partnered with the county. As part of this agreement:

- First 5 Solano will receive \$300,000 for the tenant improvements for the First 5 Center in Vallejo.
- The Basic Needs Support Fund will be funded for the second year at \$200,000. This fund will be administered by First 5 Solano, and dispersed through the Children's Network to Family Resource Centers.

Yocha Dehe Wintun Nation is providing an additional \$500,000 in funding to support several other Solano County programs.

**2019 First 5 Solano Calendar:** The 2019 First 5 Solano calendar is now available for distribution. The calendar provides tips for parents and caregivers, as well as recognizes observances for young children. There is also information on how to connect with local community resources to support children and families. It also includes a tear out page that can be used to engage children in social emotional learning and a developmental milestones page to help parents monitor their child's development. This year there is a special character throughout the calendar to encourage parents to interact with their kids all year long. The calendar is FREE for the community and available in English and Spanish.

**Vacaville Kids Fest:** First 5 Solano staff participated in Kid Fest held at Andrew's Park in Vacaville on October 20<sup>th</sup> 2018. First 5 Solano staff engaged with children and families by providing a "Guess what's in the box?" sensory game. Both children and adults joined in on the fun by reaching into boxes, using only their sense of touch to guess what was in the box. Over 70 vendors and non-profits attended and provided information about programs and services for kids in Solano County. The event included entertainment, food, games and a superhero parade.



**Blue Shield California Foundation & Nonprofit Finance Fund:** First 5 Solano was contacted by Blue Shield of California Foundation (BSCF) as a result of networking at a Northern California Grantmakers event. BSCF is funding a capacity building initiative “*Community-Based Organization (CBO) Capacity Building for Partnerships*” in collaboration with the Nonprofit Finance Fund (NFF). Selected CBO’s will receive no-cost intensive training and technical assistance on how to explore and develop partnerships with healthcare. The Solano Coalition for Better Health (SCBH) was selected to participate in this program which includes a 2-day intensive training, follow-up coaching, and technical assistance. The training will take place in mid-December 2018.

**Kaiser Grant:** First 5 Solano submitted a \$25,000 grant request to Kaiser’s Community Benefit program for a capital grant to get the space ready for Healing Eating Active Living (HEAL) programs at the Vallejo First 5 Center. These funds would be utilized to build a kitchen area to be used to conduct a nutrition-based parent/child education program to support the use of healthy food options of young children.

**Letter of Support for Child Start Expansion Funding:** First 5 Solano submitted a letter of support for a Child Start grant submittal for Early Head Start Expansion (see Attachment A). The funding from this grant would provide 48 additional early head start slots.

**Bay Area Regional Health Inequities Initiative (BARHII) Workshop:** On October 10th, Michele Harris, Executive Director and Lorraine Fernandez attended a training hosted by the BARHII. The workshop topic was “How to Get Money for Healthy Equity Training,” and included information about a cross-agency fund development office that was successfully implemented in Alameda County. The information about a fund development office was shared with County Administration staff to support their explorations to support grantwriting and fund development here in Solano.

**Bay Area Early Childhood Funders (ECF):** On October 18th, Lorraine Fernandez attended the Bay Area ECF meeting. The meeting agenda included a presentation and discussion on the Children’s Data Network, a data and research collaborative which seeks to generate knowledge and advance evidence-rich policies to improve the health, safety and well-being of children. At this same meeting, Lorraine presented preliminary information about the First 5 Center, and will be giving a larger presentation to this group in February, to engage any funders interested in this strategy.

**First 5 Association Staff Summit:** Staff member Lorraine Fernandez will attend the First 5 Association Staff Summit: “*Strategy Into Action*” from December 10<sup>th</sup>-12<sup>th</sup> in Palm Springs. The First 5 network strategy has been implemented across the state over the last year. The goals of this event are to bring focus and definition to the strategy; and, to bring the collective vision into day-to-day implementation. Local leaders will discuss what systems change looks like on the ground level and how programs are evolving.

**ACES Conference:** In October, First 5 Solano staff attended the 2018 ACEs Conference & Pediatric Symposium in San Francisco. Hosted by the Center for Youth Wellness in collaboration with ACEs Connection, the theme was “Action to Access” addressing how individuals and communities are able to obtain and use the information, resources, and systems they need to reduce children’s exposure to adversity and its traumatic effects. Featured speakers at the conference included Nadine Burke Harris, CEO and Founder of the Center for Youth Wellness and author of *The Deepest Well*, and Vince Felitti, MD, renowned expert of childhood trauma and principal investigator of the ACEs study.

**Solano County Jobs Employee Highlights:** Solano County Jobs launched its Facebook page in February of 2017 and began using social media as a recruitment tool by highlighting different jobs, training opportunities, and why Solano County is a great place to work. The highlights also acknowledge Solano County employees for the good work they are doing. A few weeks ago Solano County Jobs highlighted one of our own, Megan Richards, First 5 Solano Deputy Director. Please visit and like First 5 Solano and Solano County Jobs to see the post and view new employee highlights posted every Wednesday on the Solano County Jobs Facebook page. See attached.

Attachment A: Child Start, Inc. Letter of Support  
Attachment B: Megan Richards Facebook Profile



November 19, 2018

**COMMISSIONERS**

Erin Hannigan

*Chair*

Lenesha Anderson

Dan Ayala

Jennifer Barton

Aaron Crutison

Mina Diaz

Lisette Estrella-  
Henderson

Gerald Huber

Nicole Neff

Debbie Peralez  
Executive Director  
Child Start, Inc.  
439 Devlin Road  
Napa, CA 94558

**Early Head Start Expansion Funding Opportunity**

Dear Ms. Peralez:

On behalf of the First 5 Solano Children and Families Commission, I strongly support Child Start's efforts to secure funding from the Department of Health and Human Services/Administration for Children and Families/Office of Head Start to provide high quality early childhood and family services throughout Napa and Solano Counties.

**STAFF**

Michele Harris

*Executive Director*

Megan Richards

*Deputy Director*

Juanita Morales

*Program Manager*

Gene Ibe

*Program Manager*

Lorraine Fernandez

*Program Manager*

Kwiana Algeré

*Health Education  
Specialist*

Andrea Azurdia

*College Intern*

Child Start has been a pillar in the early childhood community for 18 years. Children who participate in Child Start Early Head Start or Head Start programs develop proficient language skills, exhibit strong social skills, and are well prepared for kindergarten. Child Start has done an excellent job of engaging each child's parent in their role as the lifelong teacher of their child, and has demonstrated the ability of providing parents with a broad range of leadership opportunities.

Through its extensive experience and exceptional management systems, Child Start is the best agency within Napa and Solano Counties to operate an Early Head Start/Head Start program.

First 5 Solano has a history of partnering with Child Start on successful projects, including support of the Head Start Beck Facility in Fairfield, providing full day wrap around services at Head Start centers in Fairfield and Vacaville, providing 4-week Pre-K Academies, and implementing "Footsteps to Brilliance" in Fairfield and Vallejo centers.

As the Executive Director of First 5 Solano, I am in full support of Child Start's efforts to continue providing much needed early childhood and family services and will continue to partner with Child Start to ensure quality services are available to children and families in our community. If I can answer any questions or provide additional information, please do not hesitate to contact me.

Sincerely,



Michele Harris  
Executive Director, First 5 Solano





Timeline Photos



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Solano County Jobs

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Meet Megan!

Megan began her career with Solano County 12 years ago, as line staff. Several promotions later, Megan is now the Deputy Director of First 5 Solano, a program under the County's Administrator Office.

As a Deputy Director for First 5 Solano, Megan works to make a difference in the lives of young children and their families, which keeps her motivated. Just recently a young woman attended a First 5 Commission Meeting and shared how her preschool experience in a First 5 Solano funded program 17 years ago set her up for a life-long learning. The woman shared she entered preschool not being able to understand or speak English, but thanks to a great start, she recently graduated from UC Davis and is heading to medical school. Results may not be immediate, but as this woman shared her story, you can't help but feel proud of the good work the program achieves!

On a personal level, when Megan started her employment with the County she hated public speaking—anything from a phone call to speaking before a group. Public speaking made her nervous. She challenged herself to grow in this area, and now, not only does she routinely speak before groups, including the First 5 Solano Commission and the Board of Supervisors, but she actually enjoys it!

For those who are considering working for Solano County, Megan attests that she always had supervisors and managers who acted as her mentors. She states, "Not only do they ensure professional opportunity for growth, but they also care about my personal well-being."

Way to "grow", Megan!



Write a comment...

